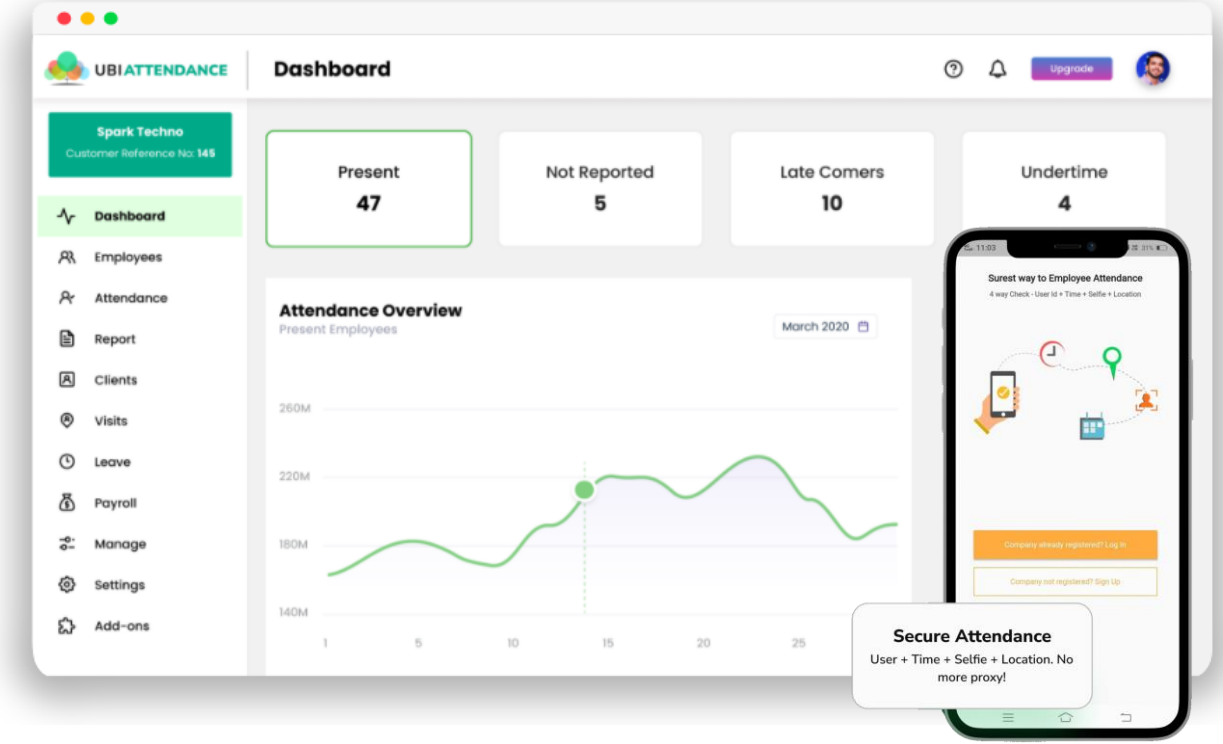
UBIATTENDANCE

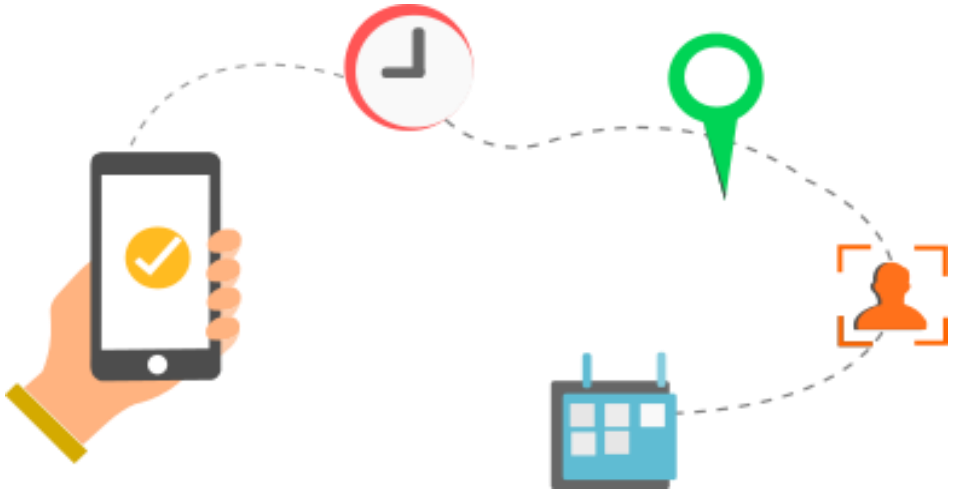
App Overview

UBIATTENDANCE

Best 2 in 1 Attendance App. Convert your Phone to a Biometric Face Attendance Machine



UBIATTENDANCE



Track Attendance, Time & location

ubiAttendance App offers the surest way to track Staff Attendance with selfie, time and location

4 way check on Employee Time Attendance

Checks Identity

Tracks Location

Takes Picture

Records Time

The Opportunity!

HIGH COST

For small Organizations with few Employees Machines become costly.

OBSOLESCENCE

The Machines have to be replaced frequently. Updates are not possible.

MANAGE COMPLEX SHIFTS

There is no way to manage multiple Time In/ Time out, Flexi shifts

ERROR PRONE

Prone to buddy punching & manipulation of Attendance data.

RIGIDITY

The existing Attendance cannot be scaled up to include Payroll or Performance management.

NO CENTRALIZATION

It is very difficult to have the Attendance data from multiple locations in one place.

UBIATTENDANCE

Value Proposition, Key Features, & Benefits

Our Value Proposition

Highly Affordable

Cost/day is less than a tea cup

Reliable Services

21+ years, 1300+ clients, 82+ countries

Quick Start

No hardware installation. No Software required

One Stop Solution

Manages Attendance for office, field or work from home Employees

Scalable

Grows with your organization. The Add-Ons can be purchased later

MIS Information

Attendance Reports available anytime, anywhere with real time updates

Our Value Proposition

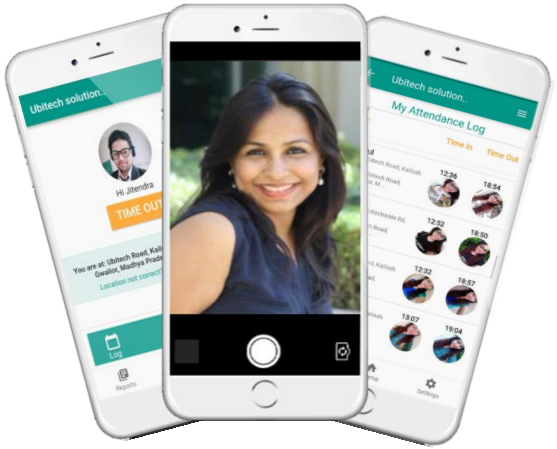
Why UBI Attendance?

1. **100% made in India**
   Totally made & serviced in India by Indians.. In Top 10 Apps out of 1342 entries in App Innovation Challenge of Digital India
   .
2. **Anywhere, Anytime**
   Unlike biometric machines, bugs & updates are free. Attendance can be marked anytime, anywhere. No office space required.
3. **Touchless Attendance**
   Employees don't prefer to punch attendance from a common machine – specially in the pandemic times.
4. **Works in Villages/Remote areas/Oil Rigs**
   No service is available for traditional attendance machines .
5. **Cutting Edge Technology**
   Future ready application. Developed on Google platform. Dynamic architecture. Friendly UI.

UBIATTENDANCE

Key Features

Key Offerings



Core Module

Selfie Based Attendance

Biometric Attendance with Time

Advanced Web Panel

QR Code Attendance

Configurable Settings, Views

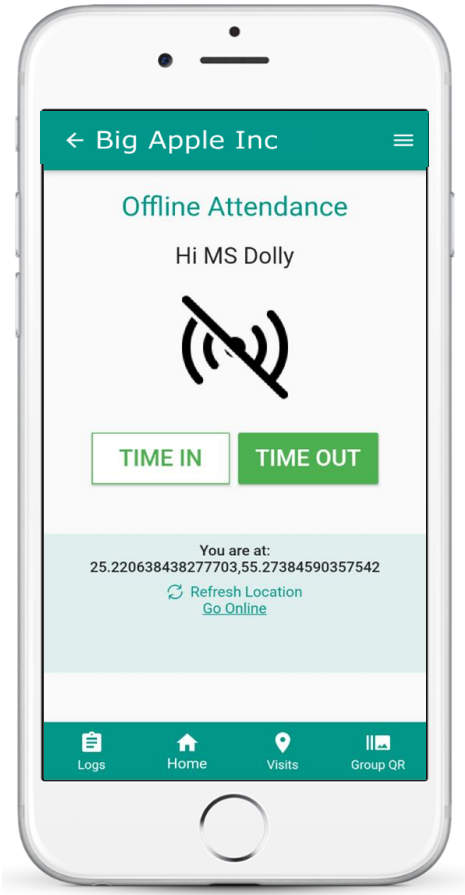
Manage Complex Shifts

Kiosk Mode Attendance

Attendance Reports

Phone, Chat & Email Support

UBIATTENDANCE



Offline Attendance

- Track Attendance & Visits even in the absence of internet connection
- Works with poor network connectivity in remote areas, sea, dense forests, oil rigs etc.

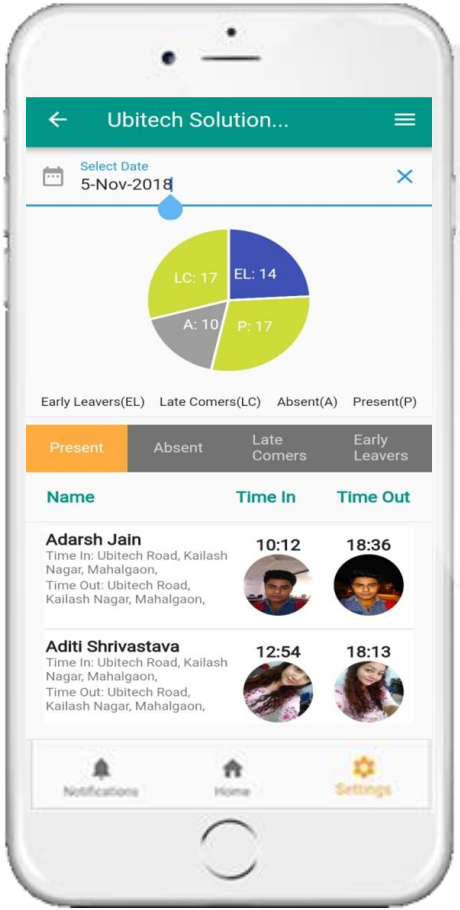
Use Case: Captures Attendance of employees posted in remote villages or oil rigs, where there is missing or poor internet connection. Being used by Govt. offices in villages and petroleum companies.

QR Code Attendance

UBIATTENDANCE

Employees can punch Time in & Time out by scanning their QR codes to identify them

Use Case: Captures Attendance of blue collar employees who don’t have smartphones. The supervisor provides them identity cards with QR Codes. Attendance is punched as soon as the QR Code is scanned.

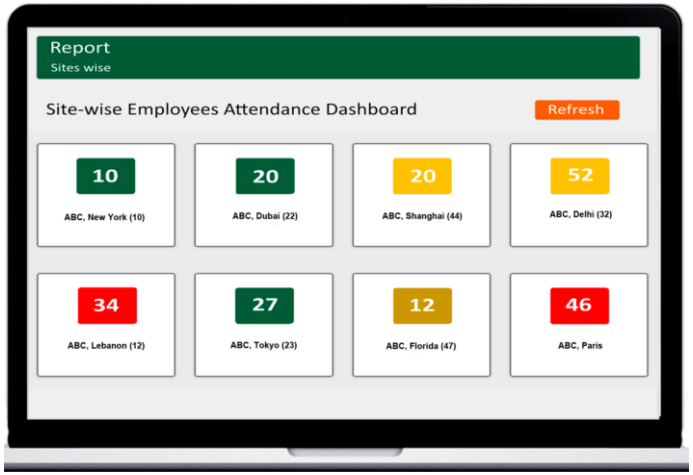


Summary Reports

UBIATTENDANCE

Summarized Graphical view of the Employees Attendance. Automatic mails for summary information.

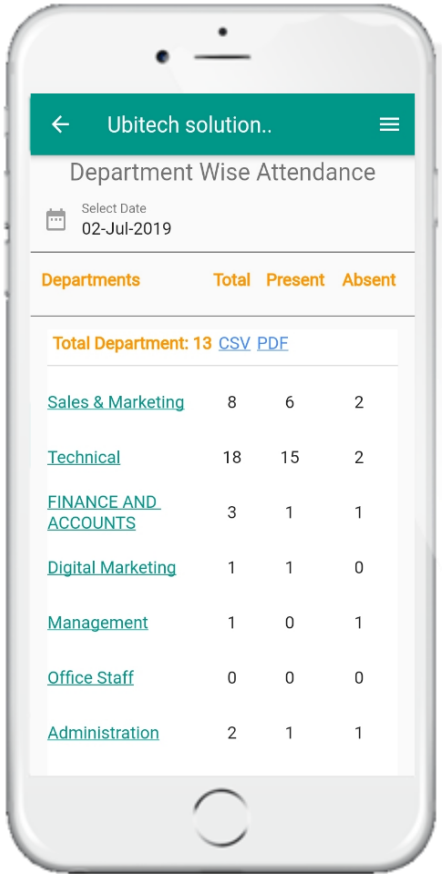
Use Case: Employee wise monthly summary report is used by a lot of organizations for consolidated Attendance data before processing payroll.



Site wise Attendance

Graphical view of the Employees present in multiple locations of a company

Use Case: Rudranee Infrastructure Ltd, Aurangabad with150 employees had construction projects in multiple cities. Through ubiAttendance daily employee count in each of the sites could be seen in a glance.

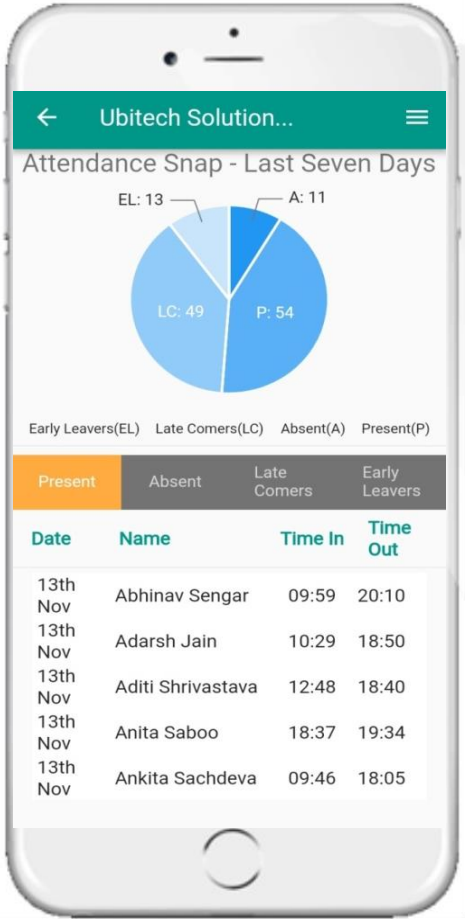


Department wise Attendance

- Track Attendance & Visits of every department on App
- Department wise Summary
- Quickly view the reports and share them immediately
- Send the reports in PDF/Excel file from within the App

Use Case: Collector Mulugu, Telangana needed to track the punctuality of many departments like Department of Revenue, Department of Health. By getting the department wise summary he could improve the productivity.

UBIATTENDANCE



Immediate Alerts

UBIATTENDANCE

- The Alerts along with emails are reported for late Comers, early Leavers, people on Time off, missed Attendance Punches, outside Geo-fence.

Attendance App – Add-ons

Employee Tracking

Face Recognition

Geo-fence

Leave & Time off

Manage Clients

Shift Planner

Team Attendance

Track Visits

Key Offerings

Employee Tracking

Check Real-Time tracking of staff on your Phone and Desktop. Admin can check which employee is where and at what time with distance covered by him/her (in km).

Face Recognition

Facial Attendance can be taken in Kiosk mode or by Supervisor or by the Employee himself. When the Face is matched the Time is automatically punched.

Geo-fence

Set up virtual boundary for Employees. Get insight on employees outside the desired location.

Leave & Time Off

Employees can apply for Leave or Time Off through the app and Admin can approve and reject the leave through the ubiAttendance mobile or desktop Software

Manage your Employee Attendance Effortlessly

•Key Offerings

UBIATTENDANCE

Manage Clients

Add & Manage prospects and customers easily in the Desktop Software. Real time Client data insights to optimize your sales operations.

Shift Planner

Assign multiple employees to a single shift in one go. Quick & easy Shift Rotation. Get details of each employee shift in the software dashboard.

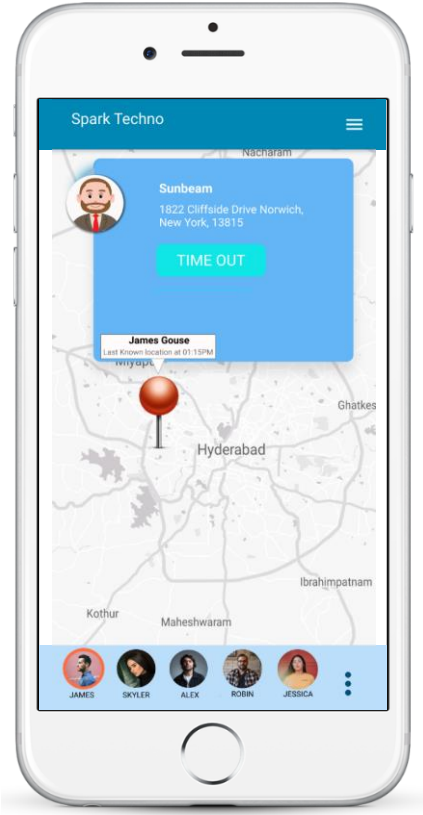
Team Attendance

It is super easy to set up an Attendance Kiosk! Just install the app & mount the Smartphone or tablet on a wall for construction sites, manufacturing units.

Track Visits

Service and Sales Staff are asked to punch every visit. Managers can track immediately each visit's time & location in real time. They can also capture Visit feedback with picture for every client.

Manage your Employee Attendance Effortlessly



Employee Tracking

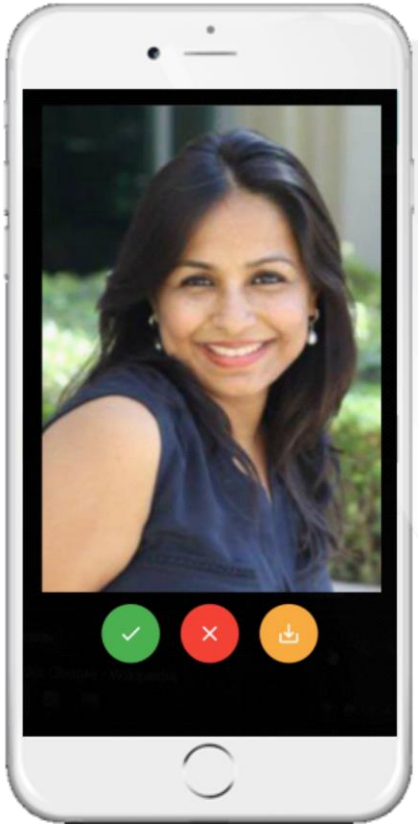
UBIATTENDANCE

- Track live location of office or field employees.
- Plan or manage visits of the Sales / Service staff / Consultants / Project Supervisors

Example: Swiggy Outlet, Bangalore for tracking its delivery team

Challenge: Service providers from different segmentation like security agencies, plumbing agencies, cleaning agencies, home repairs, delivery services have to track their field staff.

Solution: Live location tracking was enabled so that the employees location at any given point of time could be known.



Attendance through Face Recognition

UBIATTENDANCE

Contactless Time punch for "Work from Home“

& Remote Employees

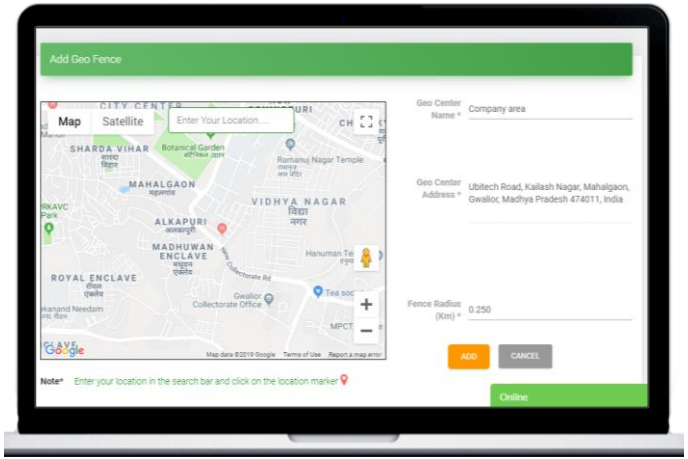
Example: Gautam Buddha University

Challenge: The no of students and staff was more than thousand and some faces were unknown.

Solution: Once Face IDs were created, Attendance could not be punched by any other person.

Geofence – Set Virtual Boundary

UBIATTENDANCE

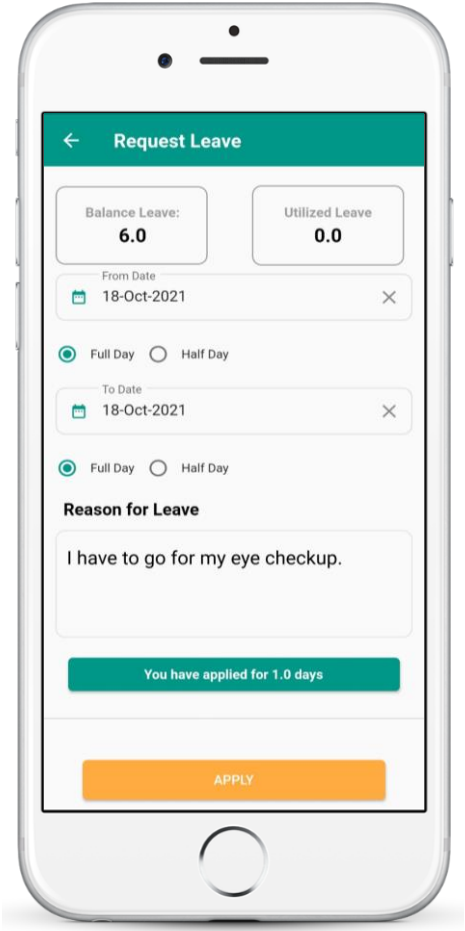


- Spot Employees who mark their attendance outside the office or site..
- Get mail alerts automatically listing employees outside the Geo-fence

Example: Enovation India Pvt. Ltd, Bangalore for their advertising agency

Challenge: They wanted to ensure that the attendance should be punched from the office only.

Solution: Assigning office as Geofence to the employees. Any employee who tries to punch attendance outside office can be identified and the Admin can be alerted.



Leave & Time Off

Employees can check their Leave balance &

apply for Leave through App

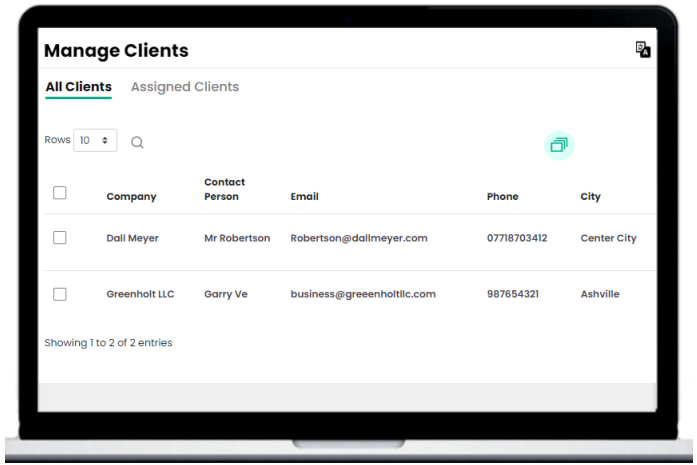
Example: SB Fabcare Pvt. Ltd, Mumbai for Managing Laundry Services

Challenge: Tracking Leave of employees

Solution: Leave Add-on was provided for managing employees leave.

Client Management

UBIATTENDANCE

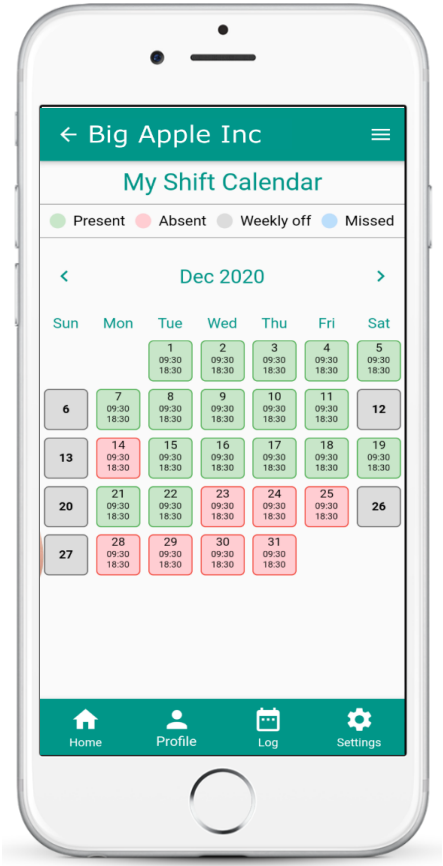


- Add & Manage prospects and customers easily in the Desktop Software
- Plan Sales Force visits

Example: Vijay Electricals Limited, Hyderabad for 130 employees

Challenge: For managing their transmission projects the service team had to be given the next day visit plan.

Solution: The technicians visits could be planned according the priority & region. The services became more prompt.



Shift Manager

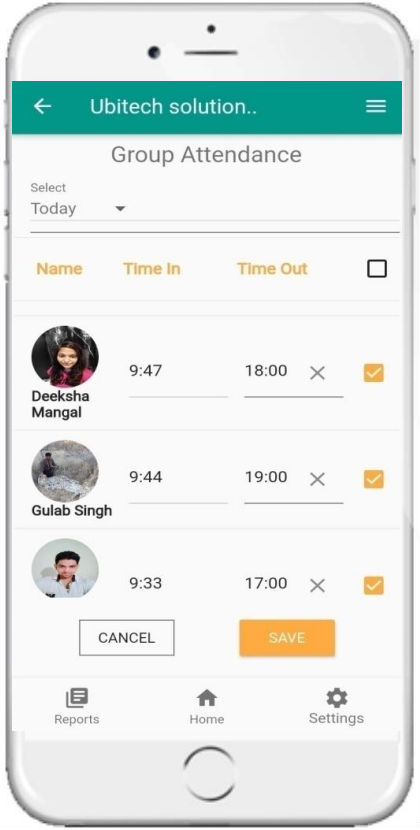
UBIATTENDANCE

- Plan & assign shift through Shift Calendar
- Manage any type of shift including flexi shift with multiple Time in & Time out

Example: Mother Dairy

Challenge: For an employee on emergency leave, another employee had to be called in his place. The shift had to be dynamically assigned.

Solution: Through ubiAttendance temporary shift could be assigned to the substitute employee. The production was undisturbed.



Team Attendance

UBIATTENDANCE

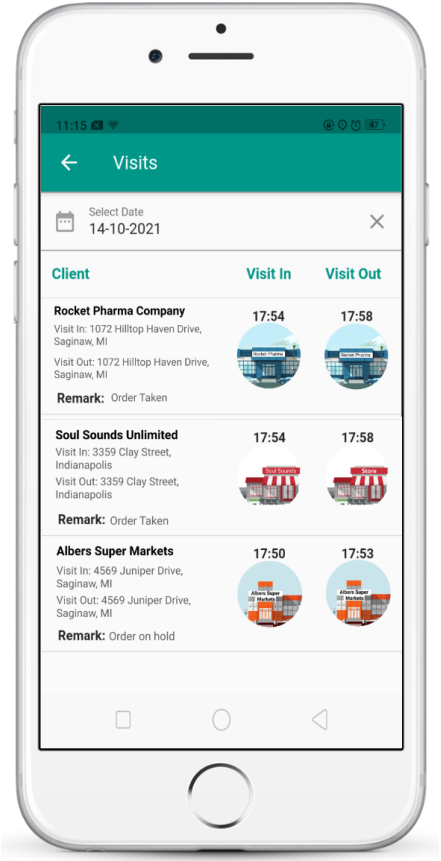
Select employees in bulk and punch attendance of multiple employees in one go!

Example: Indo-Green Plastics, Chandigarh

Challenge: Punching attendance for workers without Cellphones

Solution: Attendance for entire team is punched from 2 cellphones with Face recognition

UBIATTENDANCE



Visits Tracking

Track Attendance & visits of your field employees.

Employees visits are recorded with client, location & time details

Example: Aqua Plumbing Company, Kenya

Challenge: For satisfactory client service, managers had to ensure that the repair was done properly.

Solution: The plumbers were asked to punch client visits with the picture of the faulty Tap and after the repair was completed.

UBIATTENDANCE

Pricing Model

Pricing Structure

Premium

Limitless possibilities

Rs 50

/user/month billed annually

- ✓ Biometric Attendance with Time
- ✓ Captures Selfie
- ✓ Captures Location
- ✓ Offline Attendance
- ✓ Sites Monitoring
- ✓ Advanced Web Panel
- ✓ QR Code Attendance
- ✓ Kiosk Mode Attendance
- ✓ Remote Attendance
- ✓ Fake Time Detection
- ✓ Fake Location Detection
- ✓ Import Employees
- ✓ Manage Complex Shifts
- ✓ Multiple Time in/out
- ✓ Manage Holidays & Weekly Offs
- ✓ (40+) Attendance Reports & Graphs
- ✓ Employee wise Attendance
- ✓ Attendance Summary reports on Mail
- ✓ Department wise Attendance
- ✓ Monthly Attendance Calendar
- ✓ Email & App Notifications
- ✓ Export Attendance
- ✓ Advanced Filtering
- ✓ Phone, Chat & Email Support

Pricing Structure

Add-ons

Employee Tracking	(Rs 36)
Face Recognition	(Rs 12)
Geo-fence	(Rs 6)
Leave & Time Off	(Rs 10)
Manage Clients	(Rs 6)
Shift Planner	(Rs 6)
Team Attendance	(Rs 12)
Track Visits	(Rs 6)

UBIATTENDANCE

Key Benefits

Key Benefits

Highly Affordable

- Budget friendly App – Cost/day is less than a tea cup
- Nominally priced/Employee per Month
- Nil expenditure in hardware, Software & Infrastructure. No setup cost required
- Bug fixing & updates are free
- Pay as you grow

Key Benefits

Reliable Services

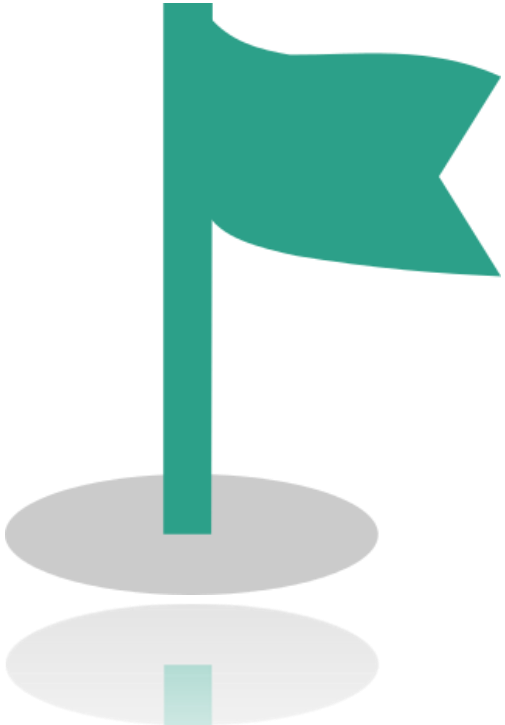
- Leading IT Service Providers - 21+ years, 1300+ clients, 82+ countries
- Built in collaboration with Global HR experts
- Hosted on Amazon Server with 99.99% uptime
- Data is fully secured on cloud
- Fast & Efficient support team for resolution on phone & email

Key Benefits

Quick Start

- No hardware installation. No Software required
- A few minutes is all that is required to get our App running.
- Start time tracking of employees immediately

Key Benefits



One Stop Solution

- Caters to all Industries - Start-ups, SMEs & large Enterprises
- Integrates with popular software like SAP
- Can be extended to complete HRM
- Takes care of complex shifts like Flexi & Multiple Time In, Time Out
- Available on Android, Apple phones as well as Desktops
- Manages Attendance for office, field or work from home Employees

Key Benefits

Scalable

- It can care of Time tracking needs of small as well as large Enterprises - from 5 to 50,000 users
- The App grows with your organization
- Scalable to multiple Geographies
- The Add-Ons or optional modules can be purchased later as per the requirements

Key Benefits

MIS Information

- Attendance Reports available anytime, anywhere with real time updates
- Track late comers, early leavers, absentees, employee's overtime & under time
- Powerful 40+ reports & MIS Charts on Computer or Phone
- Use filtering option for your preferred view

UBIATTENDANCE

Top Finalists in App Innovation Challenge

UBIATTENDANCE

Press Coverage

Bharat Petroleum

ubiAttendance is successfully managing attendance of over **2,600 employees in Bharat Petroleum, 1800 employees in Zila Parishad,** Maharashtra, NTPC, Sabarmati Gas…

https://psuwatch.com/bpcl-new-attendance-system-requires-employees-to-take-selfie

The implementation was accomplished with nil expenditure in hardware, Software & Infrastructure.

Ministry of Revenue & Health

The article is press release of ubiAttendance rolled out in two Ministries - **Ministry of Revenue & Ministry of Health** followed by Ministry of Education in **Telangana District**, India.

The vision is to roll out in even remote areas for **5,000 employees**

ఎక్కడ ఉన్నా.. హాజరు వేయాల్సిందే

- కొత్త యాప్‌ను అమల్లోకి తీసుకొచ్చిన ములుగు కలెక్టర్
- ఉదయం, సాయంత్రం సెల్ఫీ దిగి అప్‌లోడ్ చేయాల్సిందే
- తేని పక్షంలో గైర్హాజరు అయినట్లు..?
- ప్రాథమికంగా వైద్య, రెవెన్యూశాఖలో అమలు
- జూన్ రెండు తరువాత విద్యాశాఖలో..

ములుగు:

ఉదయం 10 గంటలకు ఆఫీస్ తెరిచిన తరువాత 11గంటలకు తాపీగా వచ్చి రిజిస్టర్‌లో అంటింపెక్కే తీరు వీడలు దుబాయికన్న వెళ్లతతి ఇల తెరపడిపట్టే. ఇప్పటి నుంచి ప్రతి ప్రభుత్వ ఉద్యోగి సమయపాలన పాటించాల్సిందే. పైగా విధులు పూర్తయ్యేంత వరకూ కార్యాలయంలో ఉండాల్సిందే. ఇకనుంచి ఎందుకంటే ములుగు కలెక్టర్ చింతకుంట నారాయణరెడ్డి ప్రభుత్వ శాఖల బలోపేతానికి నూతనంగా సిద్ధంచేసిన యాప్‌ను యాప్ పరిచయం. ఈ యాప్ ద్వారా ప్రతి ఉద్యోగి ప్రతి రోజు ఉదయం విధులకు హాజరయ్యాక, విధులు ముగించుకున్నాక సెల్ఫీ దిగి ఈ యాప్‌లో ఫొటో అప్‌లోడ్ చేయాల్సి ఉంటుంది. తొమ్మిదిలో ఈ ఉద్యోగి విధులకు హాజరుకాలేదని పరిగణిస్తారు. పైగా ఫొటో అప్‌లోడ్ చేసే సమయంలో ఆటోమేటిగా జీపీఎస్ అనుసంధానంగా ఉద్యోగి ఏ ప్రాంతంలో ఉన్నారు, ఏ సమయానికి ఫొటో అప్‌లోడ్ చేశారు అనే విషయాలు స్పష్టంగా నమోదవుతాయి. అంటే జర్క్ తూతూ మంత్రంగా పనిచేయడానికి వీలులేని విధంగా వ్యవహరించే ఉద్యోగుల ఆటలు సాగవన్నమాట.

యూనిజ యాప్ పేరుతో

ప్రభుత్వ ఉద్యోగులు పని తీరు, అటెండెన్స్ పరిశీలించడానికి రూపొందించిన ఈ యాప్ ప్రాథమికంగా యూనిజ యాప్ పేరుతో ఉంటుంది. ఉద్యోగులు ప్లేస్టోర్‌లోకి వెళ్లి ఫ్లైలోడ్ చేసుకోవాల్సి ఉంటుంది. ఈ యాప్ పనితీరును పూర్తిగా పరిశీలించాకే కొంతమంది మాత్రమే దీనిని వినియోగిస్తారు. చివరగా వచ్చే నెల నుంచి ఈ యాప్ ములుగు డిస్ట్రిక్ట్ కలెక్టరేట్ యాప్ పేరుతో అందుబాటులోకి రానుంది. ఇప్పటికే ఇప్పటి ములుగు డివిజన్ కార్యాలయంలో సబ్ కలెక్టర్‌గా ఉన్న పీటీ గౌతం ఏర్పాటుచేసిన ఈ ఆఫీస్ విధానం విజయవంతం అయింది. తాజాగా ఈ యాప్ విజయవంతమైతే ఉద్యోగుల పనితీరు మెరుగుపడుతుందని పలువురు భావిస్తున్నారు.

యాప్ పని తీరు ఎలాగంటే..

ప్రతి ఉద్యోగికి కలెక్టరేట్ కార్యాలయం నుంచి యూజర్ ఐడీ, పాస్‌వర్డ్ ఇస్తారు. వీటితో యాప్‌ను లింక్ చేస్తారు. ఉద్యోగి తన సెల్ఫీని అప్‌లోడ్ చేసే సమయంలో యాప్‌లో లాగిన్ కావాల్సి ఉంటుంది. పాత సమగ్రమైన వివరాలు సంబంధిత శాఖ ఉన్నతాధికారితో పాటు కలెక్టరేట్ కార్యాలయంలో నమోదు అవుతుంది. వీటిని పరిశీలించడానికి స్పెషలిటిక్ ఆఫీసర్ మెళకువలను నియమించారు. ఈ అధికారి రోజు వారీగా వివరాలను కలెక్టర్‌కు అందిస్తారు. సంబంధిత శాఖల అధికారులు చర్యలు తీసుకోవడానికి ఈ వివరాలు ఉపయోగపడనున్నాయి.

ఉద్యోగుల పనితీరు మెరుగుపరచడానికి..

జిల్లాలో ఉద్యోగుల పనితీరును మెరుగుపరచడానికి ఈ యాప్‌ను అందుబాటులోకి తీసుకొచ్చాం. ప్రస్తుతానికి వైద్య, రెవెన్యూ శాఖలో ట్రయల్ రన్ నడుస్తున్నాం. అన్ని రకాల సమస్యలను అధిగమించిన తరువాత వచ్చే నెల నుంచి ములుగు డిస్ట్రిక్ట్ కలెక్టరేట్ యాప్ పేరుతో పూర్తి స్థాయిలో అందుబాటులోకి వస్తుంది. జూన్ ఒకటో తేదీ తరువాత అన్ని శాఖల్లో అమలు చేస్తాం. ఉదయం, సాయంత్రం రెండు సార్లు సెల్ఫీ దిగి అప్‌లోడ్ చేయాల్సి ఉంటుంది. సాంకేతికతను వాడుకుని ఉద్యోగ హాజరును లాగిన్ అయిన వెంటనే పంపే యాప్‌ను రూపొందించాం. ఈ యాప్ పరిశీలించడానికి కలెక్టరేట్‌లో సాంకేతిక అధికారిని ఏర్పాటు చేశాం.

- చింతకుంట నారాయణరెడ్డి, ములుగు కలెక్టర్

అవసరాలు ఉంటుంది. ఒక వేళ ఏదేని ఉద్యోగి సెల్ఫీ తీసి పంపడంలో ఉన్నా, సెల్ఫీ పాస్ కాకపోయినా అందుబాటులో ఉన్న వారి సెల్ నుంచి లాగిన్ అయి ఫొటో పంపించే అవకాశాలు ఉంటుంది.

ప్రాథమికంగా వైద్య, రెవెన్యూ శాఖలో

ఈ యాప్ పనితీరును పరిశీలించడానికి ప్రాథమికంగా వైద్య, రెవెన్యూ శాఖలో అమలు చేస్తున్నాము. ఇప్పటి వరకు వైద్య శాఖ తరపున 250 మంది, రెవెన్యూ శాఖ తరపున 47 మంది ఉద్యోగులకు యూజర్ ఐడీ, పాస్ వర్డ్‌లు అందించాం. మధ్యాహ్నం నుంచి అమలు చేస్తున్నాము. తొలి రోజు 49 మంది ఉద్యోగులు తమ సెల్ఫీలను అప్‌లోడ్ చేశారు. పాఠశాలలు మొన ప్రారంభం అయిన తరువాత అంటే జూన్ తొలి వారం నుంచి విద్యా శాఖలో ఈ యాప్‌ను అమలుకి తీసుకరానున్నారు. దీంతో పాటు అన్ని ప్రభుత్వ శాఖల్లో అమలు చేయనున్నారు.

Press Coverage

Top 10 Salary and Attendance Management Solutions Providers - 2021

20 Most Promising Technology companies - 2021

UBIATTENDANCE

Trusted by 1300+ Companies

80+ Countries

190k+ Users

4.9/5

4.6/5

4.4/5

5/5

UBIATTENDANCE

Sales Pitch Deck

Industry wise Use Cases

UBIATTENDANCE

Construction

Challenge: There are no fixed entry points in sites, so the traditional biometric machines cannot work. The projects site keep on changing.

Solution: Through the app the attendance can be captured from anywhere. There is no restriction of locations.

Example: Welspun Enterprises Limited is using our app for its road projects.

Manufacturing

Challenge: In manufacturing companies employee's wages depend on their work hours. Calculation of work hours is difficult and faulty.

Solution: The work hours are automatically calculated through the attendance data so the computation of wages is effortless.

Example: Hidesign India Pvt Ltd

Industry wise Use Cases

UBIATTENDANCE

Security Services

Challenge: The attendance of securities guard's is very difficult to manage. It is prone to errors and data manipulation.

Solution: Since our app also captures selfie and location along with time, our solution is very popular with the securities agencies.

Some of our clients have taken the solution for all the group companies.

Example: Brigade Eda, Doberman security solutions private limited.

Initially the company had taken the solution for brigade only. Subsequently they also implemented in Doberman and eagle securities.

IT & Technology

Challenge: The problem with IT companies today is that a lot of employees are working remotely.

Solution: UbiAttendance app comes in very handy for these employees.

As you all are aware that a lot of employees today are working from homes. Now they can comfortably punch their attendance from their homes.

Some of our clients have taken the solution for all the group companies.

Example: Bharat Petroleum Corporation Limited implemented our attendance app close to 3000 employees during lockdown.

Industry wise Use Cases

UBIATTENDANCE

MNCs

Challenge: As you all know a lot of Multi-National Companies are working 24*7.

Solution: Attendance app offers day, night as well as fixie shits to manage any kind of complicated attendance.

Example: Alghanim International. The companies has offices in

Logistics

Challenge: In logistic companies most of the employees like the drivers are on the move, so the traditional ways of punching attendance today fail.

Solution: Because of the flexibility associated with ubiAttendance app out attendance solution is used by some of the leading logistics companies.

Example: Victor Logistics which is headquartered in Hyderabad, Ceva Logistics has 20 offices globally.

Industry wise Use Cases

UBIATTENDANCE

Service Providers

Challenge: Service providers from different segmentation like security agencies, plumbing agencies, cleaning agencies, home repairs have their technicians on the field.

Solution: The app can capture picture before and after the service was provided

Example: Aqua plumbing. They would ask the plumbers to take the picture of leaking tap and then upload the picture at the end of the visit.

Healthcare

Challenge: Pharma Industries employ a lot of medical representative and sales field staff.

Solution: Solution- Through the ubiAttendance app the managers can easily plan the field visits. They can then assign the clients to each of the sales representative.

The visits can also be totally tracked to ensure the authenticity of the visit data.

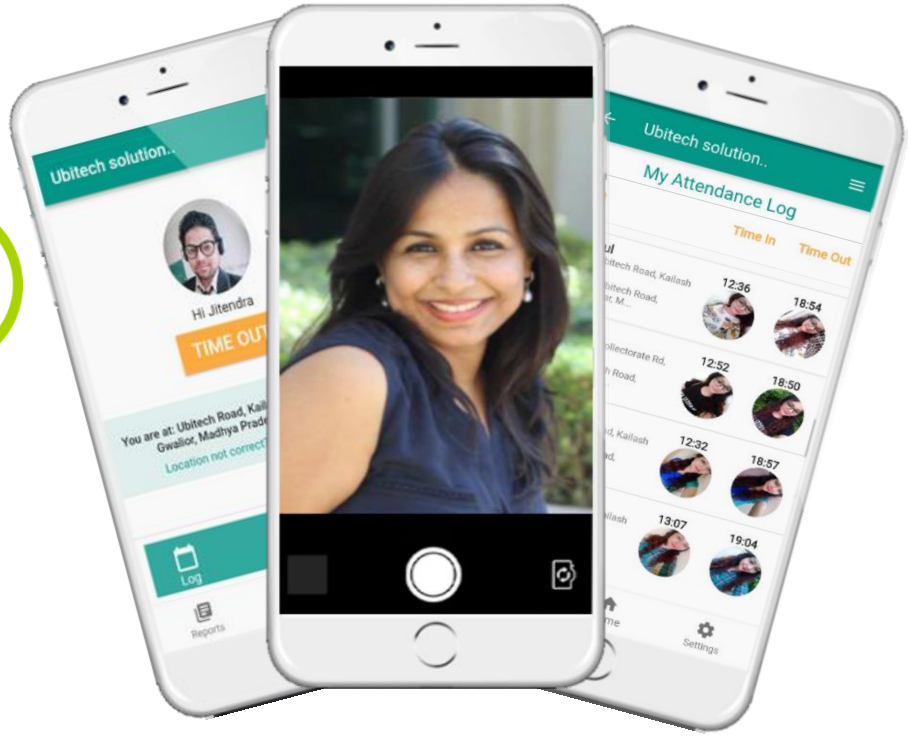
UBIATTENDANCE

Product Demo

UBIATTENDANCE

Punching Time in and Time out is as easy as 1-2-3

1. Punch Time
2. Take Selfie
3. Check Attendance

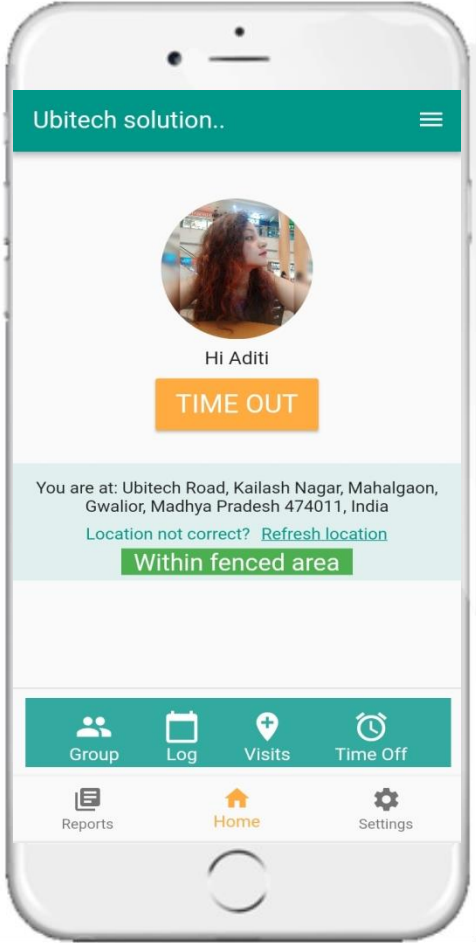


UBIATTENDANCE

1 Login with QR Code/Phone/Email

UBIATTENDANCE

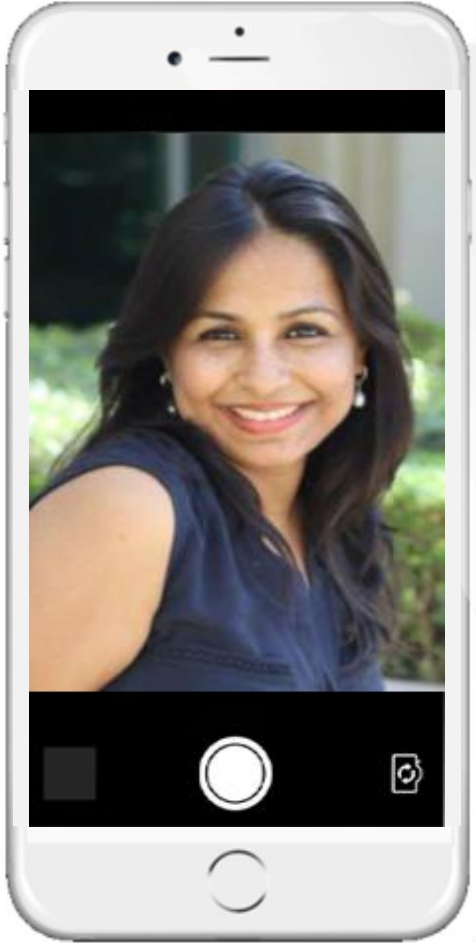
2 Punch Attendance



UBIATTENDANCE

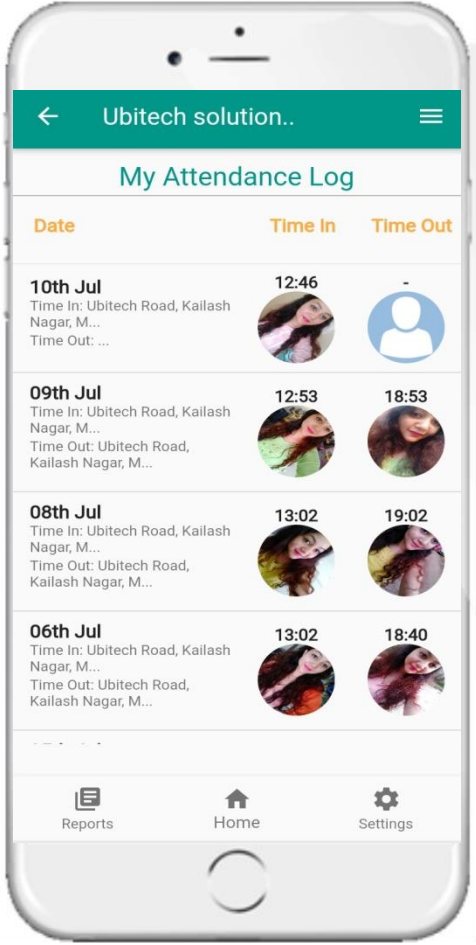
3

Click Selfie



UBIATTENDANCE

4 Check Attendance Log



UBIATTENDANCE

Key Use Cases

Key Customer Case Studies

Client: Dineshchandra R. Agrawal Infracon Pvt. Ltd.

Industry: Construction

No. of Employees Initially: 144

Current No. of Employees : 1200

Add-Ons:

1. Employee Tracking
2. Geo-fence
3. Visits Tracking

They have multiple Project sites. UbiAttendance also effectively solved fake attendance which was untraced. Device restriction feature was applied.

Key Customer Case Studies

Client : Dr. Reddy's Pharmaceuticals

Industry: Healthcare

No. of Employees: 30

Add-Ons:

1. Team Attendance
2. Manage Clients
3. Geo-fence
4. Track Visits

The employees were posted in villages. Since they were on the move, Attendance could not be captured through Biometric Machines.

Key Customer Case Studies

Client : Automobile Carriers

Industry: Logistics

No. of Employees: 75

Add-Ons:

1. Geo-fence
2. Track Visits
3. Leave & Time Off

Multiple stores in Gurgaon, Noida. The employees fake Attendance was being marked even though they had not reached the office.

Key Customer Case Studies

Client : Godrej RenTRUST

Industry: Service

No. of Employees: 140

Add-Ons:

1. Team Attendance
2. Face Recognition
3. Geo-fence

The accuracy of contractual manpower work hours could be established. This helped the vendors in timely processing of their invoices

UBIATTENDANCE

Marquee Customers

Clients Distribution by Industry

Clients from India…

Godrej
India

MOTHER DAIRY
Delhi

HIDESIGN
Puducherry

LG
Life's Good
Pune

SWIGGY
FOOD DELIVERY APP
Mumbai

WELSPUN GROUP
Leading Tomorrow Together
Mumbai

International Clients…

Adecco

Hong Kong

GP GENERAL PETROLEUM

United Arab Emirates

ceva LOGISTICS

Switzerland

DPPS

United Kingdom

Alghanim INDUSTRIES

Kuwait

saei

Saudi Arabia

growing by the day

UBIATTENDANCE

Competitor Landscape

UBIATTENDANCE

ubiAttendance App V/S Biometric Machines

ubiAttendance Vs Biometric Machines

UBIATTENDANCE

	Biometric Machines	ubiAttendance App
Risk	**High Implementation Risk,** No risk cover for poor services	**Low Risk** because of subscription model. **High Risk Cover.** Customer can stop the Payments anytime.
Cost	**High Cost.** No price reduction for small Organizations	**Much Lower Price.** Price is in the ratio with The no. of employees. Highly affordable for Startups & SMEs.
Location	Can work on a **Single Location**	Can work **Anytime, Anywhere**
Check	Can only check **two ways Face/Fingerprint + Time**	Only way to check the time attendance in **4 ways – Login/QR Code + Time + Photo + Location**

ubiAttendance Vs Biometric Machines

UBIATTENDANCE

	Biometric Machines	ubiAttendance App
Accuracy	**Does not track the attendance accurately** For rough hands, face changes or Unreadable finger prints	It can **capture the Time In/Time Out accurately**
Multiple People	When marked by multiple people at the Same time, it leads to **partial capture of data**	When marked by even multiple employees at the same time, it **tracks the photo, time and Location of the employee without any flaw**
Future Proof	Can get **obsolete**	**Future proof**, Will work with all device updates
Reports	The reports generated are **limited**	Lot of powerful reports to track time in **Multiple ways**

ubiAttendance Vs Biometric Machines

UBIATTENDANCE

	Biometric Machines	ubiAttendance App
Accuracy	**Does not track the attendance accurately** For rough hands, face changes or Unreadable finger prints	It can **capture the Time In/Time Out accurately**
Multiple People	When marked by multiple people at the Same time, it leads to **partial capture of data**	When marked by even multiple employees at the same time, it **tracks the photo, time and Location of the employee without any flaw**
Future Proof	Can get **obsolete**	**Future proof**, Will work with all device updates
Reports	The reports generated are **limited**	Lot of powerful reports to track time in **Multiple ways**

Competition Overview – Attendance & Salary Apps

Feature	ubiAttendance	Pagarbook	Salary box	Facto time
Experience	21 Years Experience	2-3 Years	2-3 Years	5 Years
Countries	80+ Countries	Only India	Don’t know	Don’t know
Scalable	Yes. 8 Add-ons & end to end HR software	No	No	No
Price	Rs. 30/year	₹1299/Year	Rs. 100/employee/Year	Rs. 40/employee/Year
Downloads	190k+	5000k+	100k+	100k+
Reliability	Prompt resolutions of Service issues	Complaints unresolved for long period	Complaints unresolved for long period	Don’t know
Play store rating	4.3	4.3	4.3	4.2
App store rating	4.3	4.0	4.3	4.9

Competition Overview – Attendance & Salary Apps

Feature	ubiAttendance	Pagarbook	Salary box	Facto time
G2	Available, 5-star rating	Available, 0 rating	Not Available	Not Available
software suggest	Available, 4.7	Yes, 4.9	Not Available	Not Available
Crozdesk	Available, 88/100	Not Available	Not Available	Not Available
Web panel	Yes	Yes	Yes	Yes
Free trial	Yes, 15 days	Yes, 7 days	Yes, 7 days	Yes, 7 days
Reports	40+	Don’t know	Don’t know	Don’t know
Offline mode	Yes	Don’t know	Don’t know	Yes

Competition Overview – Attendance & Salary Apps

Add-on Features	ubiAttendance	Pagarbook	Salary box	Facto time
Employee tracking	√	X	X	√
Device Restriction	√	X	√	√
Fingerprint Attendance	√	X	X	X
Biometric attendance	√	X	√	√
Employee tracking	√	√	√	√
Team attendance	√	X	X	X
Shift planner	√	X	X	√
Face recognition	√	X	√	X
Manage clients	√	X	X	X
Geo-fence	√	X	X	X
Leave & Time off	√	X	√	X
QR code attendance	√	X	X	X

Competition Overview – Attendance Apps

Feature	ubiAttendance	AttendNow	Attnd – TrillionBits
Experience	21 Years Experience	1.5 Years	2 Years
Countries	80+ Countries	Only India	Don't know
Scalable	Yes. 8 Add-ons & end to end HR software	No	No
Price	Rs. 30/year	₹60/Year	Rs. 100/employee/Year
Downloads	190k+	10k+	5k+
Reliability	Prompt resolutions of Service issues	Complaints unresolved for long period	Complaints unresolved for long period
Play store rating	4.3	4.1	3.0
App store rating	4.3	3.9	N/A

Competition Overview – Attendance Apps

Add-on Features	ubiAttendance	AttendNow	Attnd – TrillionBits
Employee tracking	√	X	√
Device Restriction	√	X	X
Fingerprint Attendance	√	X	X
Biometric attendance	√	X	X
Employee tracking	√	X	√
Team attendance	√	X	X
Shift planner	√	√	X
Face recognition	√	X	√
Manage clients	√	X	X
Geo-fence	√	√	X
Leave & Time off	√	√ (Only Leave)	√ (Only Leave)
QR code attendance	√	X	X

UBIATTENDANCE

Discovery Questions

Presenter: Namrata Bhansali
Duration: 2 min

Key Discovery Questions

- What is the nature of your business?
- How you are tracking your employees attendance currently?
- What problems are you facing in managing attendance?
- How many employees you have?
- How many of your employees are working on field?
- How many of your employees have smartphones?
- How can we restrict attendance punching within the office?
- How can the app tell where the field employees are at anytime?

Key Discovery Questions

- How can the employees be restricted to punch location from office only?
- How can visits be planned?
- How can the supervisor take attendance for his team?
- Can attendance be punched without touching any device?
- Can the system calculate daily wages?
- Can the system tell whether a repair job has been done properly?